



**2.3.1**

**MAHARASHTRA  
MAHAVIDYALAYA, NILANGA**

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**Criterion II**

**Experiential Learning**

**2018-19 to 2022-23**



## Maharashtra Mahavidyalaya, Nilanga

### Criterion II

#### 2.3.1 Experiential learning

#### INDEX

Sr. No.	Name of the activity	Date	Department
<b>Training Programme</b>			
1.	15 days soft skills & personality development programme	15 to 30 May 2023	Commerce
2.	15 days training programme on banking, financial services, insurance	28 July to 13 Aug 2023	Commerce



**Principal**

Maharashtra Mahavidyalaya  
Nilanga-413521 Dist.Latur



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## MAHARASHTRA MAHAVIDYALAYA, NILANGA

MAHARASHTRA SHIKSHAN SAMITI'S

(Arts, Commerce, Science, Information Technology & Vocational)

Re-Accredited "B+" Grade (CGPA-2.62)

NILANGA - 413521 Dist. Latur (Maharashtra State)



**Dr. M.N. Kolpuke**

M.Sc. Ph.D.(Zoology)

Principal

### Brief Report: 15-Day Training Program on Banking, Financial Services, and Insurance

#### **Organizers:**

IQAC, Maharashtra Mahavidyalaya, Nilanga  
Global Talent Track Foundation, Pune

#### **Duration:**

28th July 2023 to 13th August 2023

#### **Venue:**

Maharashtra Mahavidyalaya, Nilanga

#### **Resource Person:**

Mr. Mirza Arshad Baig, GTT Trainer, Pune

#### **Focus Areas:**

- Banking Skills
- Financial Market Awareness
- Insurance Marketing
- Banking Models

#### **Chief Organizer:**

Dr. N.V. Pinamkar, Department of Commerce

**Objective:** The 15-day training program aimed to equip participants with essential knowledge and skills related to the banking, financial services, and insurance (BFSI) sector. It focused on practical and theoretical aspects of the industry, including banking operations, financial markets, insurance marketing, and modern banking models.

#### **Program Overview:**

##### **Inaugural Session (28th July 2023):**

- Introduction to the training program's objectives and agenda.



- o Briefing by Dr. N.V. Pinamkar on the relevance of the BFSI sector in today's economy.

#### **Core Training Modules:**

##### **Banking Skills:**

- Understanding various banking operations and services.
- Practical training on handling banking transactions and customer interactions.

##### **Financial Market Awareness:**

- Overview of financial markets and their functioning.
- Insights into investment strategies, market trends, and economic indicators.

##### **Insurance Marketing:**

- Techniques and strategies for effective insurance marketing.
- Understanding different types of insurance products and their benefits.

##### **Banking Models:**

- Examination of modern banking models and innovations.
- Discussion on digital banking, fintech advancements, and customer service improvements.

#### **Interactive Sessions and Case Studies:**

- o Practical exercises and case studies to apply theoretical knowledge.
- o Role-playing scenarios to simulate real-life banking and financial situations.

#### **Expert Lectures and Q&A Sessions:**

- o Sessions led by Mr. Mirza Arshad Baig on emerging trends and best practices in the BFSI sector.
- o Q&A sessions for participants to engage with the expert and clarify doubts.

#### **Assessment and Feedback:**



- Evaluation through quizzes and assignments to gauge understanding.
- Regular feedback sessions to discuss progress and areas for improvement.

**Closing Ceremony (13th August 2023):**

- Summary of key learnings and achievements throughout the program.
- Distribution of certificates to participants.
- Remarks by Dr. N.V. Pinamkar on the importance of the BFSI skills acquired.

**Outcomes:**

- Enhanced understanding of banking operations, financial markets, and insurance marketing.
- Improved practical skills and knowledge applicable to the BFSI sector.
- Greater awareness of modern banking models and industry innovations.
- Increased confidence in handling BFSI-related tasks and responsibilities.

**Conclusion:**

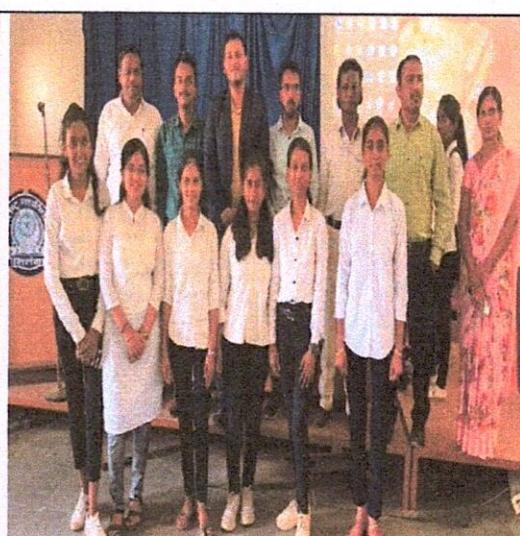
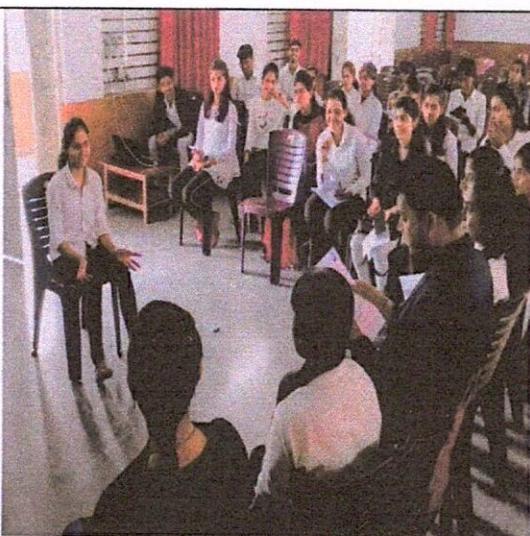
The 15-day training program on Banking, Financial Services, and Insurance, held at Maharashtra Mahavidyalaya, Nilanga, was a significant success. It provided valuable insights and practical skills to participants, preparing them for careers in the BFSI sector. The collaboration between IQAC and Global Talent Track Foundation, with expert guidance from Mr. Mirza Arshad Baig, effectively met the program's objectives and benefitted the attendees significantly.



  
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**Participating students in 15 Days Training Program on BFSI in Collaboration with GTT Foundation, Pune**



**Interview Demonstration Activity**

**Students with the trainer Mr. Arshad Mirza Baig**



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### Brief Report: 15-Day Soft Skills and Personality Development Program

**Organizers:**

- 1) IQAC, Maharashtra Mahavidyalaya, Nilanga
- 2) Department of Commerce, Maharashtra Mahavidyalaya, Nilanga
- 3) Global Talent Track Foundation, Pune

**Duration:**

15th May 2023 to 30th May 2023

**Venue:**

Maharashtra Mahavidyalaya, Nilanga

**Resource Person:** Mr. Arshad Mirza Baig, Pune

**Objective:** The 15-day program aimed to enhance students' soft skills and personality development, preparing them for personal and professional success. It focused on essential soft skills, including communication, teamwork, leadership, and problem-solving, alongside personal growth aspects such as self-awareness and confidence-building.

**Program Overview:**

**Inaugural Session (15th May 2023):**

1. Introduction to the program's goals and structure.
2. Overview of the importance of soft skills and personality development in today's competitive world.

**Skill Development Workshops:**

1. **Communication Skills:** Sessions on effective verbal and non-verbal communication, public speaking, and presentation skills.
2. **Teamwork and Leadership:** Activities designed to enhance collaborative skills and leadership qualities, including group exercises and role-playing scenarios.
3. **Problem-Solving and Critical Thinking:** Workshops focused on analytical skills, decision-making processes, and innovative thinking.

**Personality Development Sessions:**

*Activity Report/-1*

- Self-Awareness and Confidence Building:** Interactive sessions aimed at helping students understand their strengths and weaknesses and build self-confidence.
- Stress Management and Emotional Intelligence:** Techniques for managing stress and improving emotional intelligence for better personal and professional relationships.

#### **Interactive Activities and Role Plays:**

- Hands-on activities and role-playing scenarios to practice and internalize soft skills in real-world contexts.

#### **Guest Lectures and Expert Talks:**

- Sessions by industry experts and professionals on the importance of soft skills in career development and success.

#### **Feedback and Reflection:**

- Regular feedback sessions to gauge participants' progress and address areas for improvement.
- Reflective activities to help students assess their learning and growth throughout the program.

#### **Closing Ceremony (30th May 2023):**

- Summary of the program and its outcomes.
- Distribution of certificates to participants.
- Encouragement for continued personal and professional development.

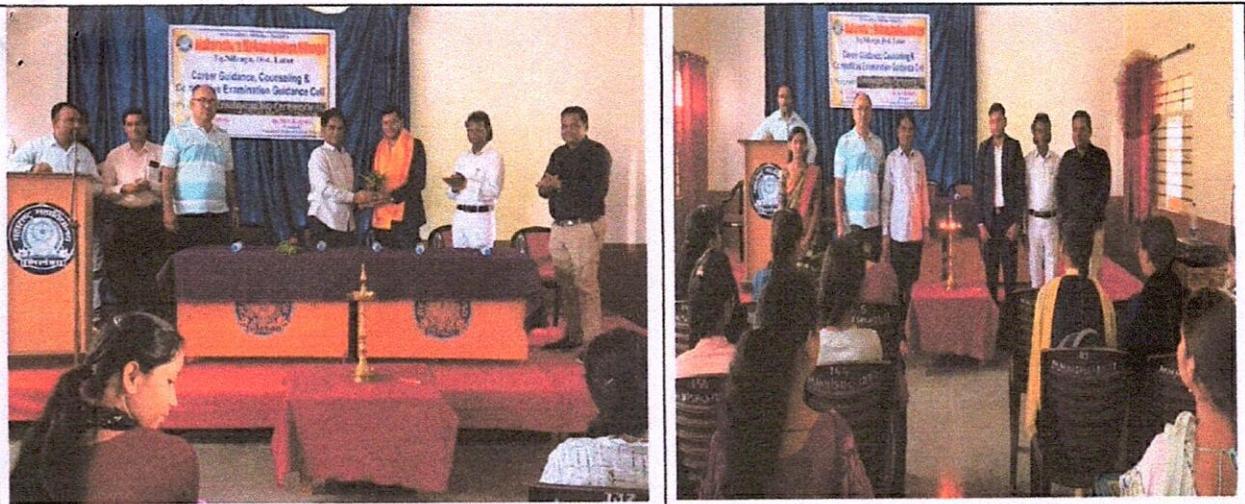
#### **Outcomes:**

- Improved communication skills and confidence among participants.
- Enhanced teamwork and leadership abilities.
- Increased awareness of personal strengths and areas for development.
- Greater understanding of stress management and emotional intelligence.

#### **Conclusion:**

The 15-day Soft Skills and Personality Development Program, conducted at Maharashtra Mahavidyalaya, Nilanga, was a significant success. It provided students with valuable skills and insights, equipping them for future challenges and opportunities. The collaboration between IQAC and Global Talent Track Foundation proved to be effective in delivering a comprehensive and impact





**Inauguration Ceremony 15/05/2023**



**Group Discussion Activity**

**Paper Dress Making Activity**



**Valedictory Ceremony 30/05/2023**

*Activity Report/-I*



  
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Maharashtra Mahavidyalaya Nilanga and Global Talent Track

jointly organised

## **15 day's Soft Skills Training Program**

## Attendance Sheet









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