

Abhimanyu Madhukar Gangaji

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Career Objective

Quest to work in a professional environment, which will enable me to develop my potentiality and efficiency, also to meet the challenges and excel in the field, where I can fully utilize my skill and knowledge.

Educational Qualification				
Exam Details	College / School	University/Board	Percentage	Year of Passing
BE	PVG's COET, Pune	Pune	61.00%	2015-16
Diploma	M.I.P.T Pune	MSBTE	69.10%	2009-13
HSC	K.Y.C. High School	Latur	71.30%	2008-09
SSC	K.Y.C .School	Latur	72.61%	2007

- **Engineering project-** Analysis of Braille & Tactile printing.
- **Diploma project-**

Print House, Rabale Mumbai

Worked as a Printing Supervisor from May 2013 to October 2013.

Responsibilities:

- Understanding customer print requirement.
- Job planning as per schedule & customer requirement.
- Co-Ordinate with the production for the printing of the print product.
- Quality Inspection
- See all printing activities as per plan.
- Maintain 5's activity on shop floor

Virtuous Media Pune

Worked as a Sales Manager from April 2016 to 14 October 2016

Responsibilities:

- Achieve Sales Target within specified time scales.
- Prepare weekly/monthly visit schedule. Timely submission of travel expenses to accounts dept. in order to avoid any deductions.
- Identify and develop sources of potential clients. Effectively communicate with clients to gain commitment for order.
- Maintain regular contacts with key clients by way of effective communication and to develop and maintain relationships which benefit both.
- Overcome client's objections/resistance to products. Must be able to match appropriate product to client needs.
- Responsible to communicate the purchase order details, in written form, to pre press, costing printing & binding, billing and dispatch section.
- Commit the delivery dates in consultation with Production Supervisor.
- Follow-up for payments.

Pratiroop Mudran Pune (Packaging Company)

Working as a **Production & Planning Executive** from October 2016 to January

2019

Responsibilities:

- To receive new jobs, understand their specifications and correlate with the files received in prepress.
- Preparing job cards for printing & finishing
- Plan production and shift accordingly to the schedule received from Costing Department.
- Review design, job specification, process and prepare Printing, Binding and delivery schedule accordingly.
- Co-ordination with pre press department regarding scheduling of jobs
- Checking the sample and monitoring the job regularly, quality check, till the printing is complete.
- Supervise the completion of printing jobs as per the schedule
- Ensure increase in productivity of the workers
- Training subordinates as and when required to increase their quality and productivity
- Retain subordinates by exhibiting high interpersonal skills and gaining the confidence of subordinates and co-workers
- Coordinate between operators and workers of both printing machines to ensure that there is proper functioning, less absenteeism and least stoppage of work
- Have Good knowledge of packaging

- Having experience of handling UV printing, Dripp Off, Colour management (for Pantone shades)
- Experience of handling Punching Department as well
- Identifying and implementing training needs for subordinates
- To ensure training in all sections so as to create a backup team.
- To plan and schedule preventive maintenance for the printing machines. Also to keep a record of all the past maintenance carried out.
- Check availability of paper for job and make arrangements in case of shortage.
- Stock keeping for all press consumables including ink, blankets, varnishes, washes etc.
- Daily scheduling with post press supervisor so that he is made aware of delivery commitments. Also, so that he can make necessary arrangements to complete the job in time.
- Ensure low loss of paper, ink and other materials due to errors
- Paper cutting department for getting the paper cut from the cutter as per requirements on the job card according to priorities. Jobs & paper for cutting of odd sizes to be communicated and instructed duly to the cutter.
- Maintain daily, weekly and monthly production/dispatch reports.

Strength & Abilities

- Ability to work cooperatively and proactively with team members
- Ability to collaborate as a team as well as to work independently
- Positive Attitude
- Self-Starter Passionate, energetic, and highly self-motivated.
- Hard working, committed to my work, Flexible.
- Quick Learner

Extracurricular Activities

- Visit Sakal Paper printing press.
- Visit in Parksons packaging.
- Visit in Organic Coating Ink.

Hobbies

- Playing Cricket, Volley ball, Listening Music etc.

Personal Details

Date of Birth	22 nd Dec 1991
Gender	Male
Nationality	Indian
Languages known	English, Hindi, Marathi.
Marital Status	Married
Permanent Address	At. Kaudgaon Tal.Ahmadpur Dist.Latur
Present Address	Bhosari, Pune.

DECLARATION

I hereby declare that all the above mentioned details are true to the best of my knowledge.

Abhimanyu M Gangaji

Place: Pune